



## JOB DESCRIPTION

**Job Opening:** Sales/Storm Restoration Representative

**Classification:** Commission

### JOB SUMMARY:

- Preferred Roofing & Guttering, LLC currently looking to add 3-5 individuals to our team of storm restoration representatives to assist in handling the influx of insurance claims due to storm damage such as hail and wind that have recently been affecting the Central Kansas area.

To handle the additional jobs our company anticipates, we need 2-3 driven, energetic, independent individuals to join our team and assist homeowners with their insurance claims, estimates, and storm damage inspections.

- No experience? No problem. Preferred Roofing & Guttering, LLC delivers the best storm restoration training program in the nation, developing fully capable, proficient representatives within 5 days.
- Individuals we hire receive training on the basic construction, insurance, and storm damage knowledge they need in order to represent and assist homeowners through their projects, so prior experience is not necessary.

\*NOTE\* This is NOT a remote position.

### QUALIFICATIONS:

- Must be comfortable dealing face to face with customers.
- Strong Communication skills.
- Must be able to climb a ladder to a roof when necessary.
- Must have reliable transportation.
- Independent nature, self-discipline, and good time management (representatives create and manage their own work schedule)
- Previous sales experience is a plus, but not a necessity.
- Must be willing/able to self-generate leads as well as run office-leads.
- Must have a smart phone capable of taking pictures/video during home inspections.

### JOB RESPONSIBILITIES:

- Inspecting & documenting homes for storm damage.
- Meeting directly with homeowners after inspections to educate them on the repairs and claims process and sign restoration agreements.
- Creating estimates & measuring home exteriors and damages.
- Marketing / lead generation for new prospects.